



## Chief Technology Officer

Location: Houston, TX | Compensation: Commensurate with experience | Benefits: health & dental care, 401K

*Desired experience in: Service and solutions development, product/market fit, and project management; ideally in the refrigeration, cold storage, and/or logistics industry*

### About

Viking Cold Solutions, Inc. is a Houston based energy efficiency technology company providing unique thermal energy storage (TES) solutions for cold storage facilities, food distributors, supermarkets, and restaurants. As Viking Cold grows, we are seeking talented and motivated individuals to join our team and be part of our success.

### Position

The Chief Technology Officer (CTO) is a member of the Viking Cold leadership team, with accountability to execute the company's mission of delivering efficient thermal energy storage solutions to the commercial, industrial, and retail refrigeration markets. This position will lead and coordinate the design, production, and installation of TES systems for customers. The CTO will also manage the portfolio of the company's intellectual property, lead innovation and improvements to the Company's solutions, and continually improve product development, manufacturing, distribution, and installation.

### Roles and Responsibilities

- Identify and develop market focused solutions that solve customer business problems
- Prototype and develop solutions and requisite new products based on customer and/or market needs; promoting development into patent protected intellectual property
- Manage and lead a cross-functional team of developers, engineers, and manufacturing professionals to identify, design, and deliver solutions that are ready for production and procurement or installation
- Foster an environment within Viking Cold that promotes continuous improvement of all aspects of Viking Cold's services: e.g. effectiveness, cost, timeliness, etc.
- Coordinate delivery of solutions and services from the engineering team to the sales team
- Support sales and marketing efforts with technical expertise, thought leadership, and presentations as needed

### Skills and Experience

- Minimum of ten (10) years of relevant experience, with a minimum of four (4) of those years in a director or senior leadership position within engineering/design or equivalent
- Industry knowledge - Familiarity with the cold chain industry, energy efficiency, thermal energy storage, HVACR, and/or refrigeration systems
- Demonstrated experience in developing and enhancing solutions and products based on customer and market information, and trends
- Engineering management – Managing a team of engineers to deliver solutions in a coordinated and timely manner
- Project management – Must be able to coordinate engineering project progress managing a combination of internal and external resources, and implement and utilize project management tools
- Customer installation management – Experience coordinating the installation of equipment or facilities with the customer, installation vendors, and other project stakeholders
- Knowledgeable about product development, supplier quality management, and logistics
- Proven experience with continuous improvement/development methods to improve the quality, increase efficiency, and/or reduce the cost of manufactured products is required

- Demonstrated problem-solving skills (identification and resolution), with strong decision-making ability and sound business judgment
- Experience with scaling a company and product acceptance
- Excellent communication and people management skills; including influencing, negotiating, and leading in a manufacturing organization

### Education and Job Requirements

- Bachelor of Science in Engineering required, a relevant advanced degree preferred, plus specific industry experience
- Available to travel up to 25% of the time, as required (domestic and international)

### Applications

To apply for this position, please email your resume and cover letter to [hr@vikingcold.com](mailto:hr@vikingcold.com)

Viking Cold Solutions, Inc. is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, pregnancy, national origin, age, physical or mental disability, or genetic information. All employment decisions are based on business needs, job requirements, individual qualifications, and performance. We are committed to providing all employees with a diverse, inclusive, and positive work environment, and we do not tolerate any discrimination or harassment based on any of the above characteristics or on any other status protected by local, state, or federal laws.

*Please note: Viking Cold Solutions occasionally amends or withdraws jobs and reserves the right to do so at any time*

